

Coral Gables, January 15, 2019

**NOTICE TO ALL EMPLOYEES**

Pursuant to Section 20 C.F.R. 656.20, you are hereby notified that an application for Alien Employment Certification has been filed for the following position:

**Job Title:** Customer Engagement Manager

**Position Worksite:** Coral Gables FL 33134

**Job duties:** Collaborate with sales teams to understand customer requirements and promote sale of water/sewer pipelines and ancillary products within the Latin American and the Caribbean region. Sell products utilizing technical knowledge of products and its installation of infrastructure rehabilitation. Confer with customers and engineers to assess equipment needs and to determine system requirements. Prepare and present technical presentations to customers; Create sales or service contracts for products or services. Develop, present, or respond to proposals for specific customer requirements. Visit prospective buyers at commercial, industrial establishments to inform them about product pricing, availability, and advantages. Recommend improved materials documenting its benefits. Document account activities, generate reports, and keep records of business transactions with customers and suppliers. Keep informed on industry news and trends and products and the latest product-line developments. Maintain sales forecasting reports. Secure and renew orders and arrange delivery. Write technical documentation for products. Attend trade shows and seminars to promote products or to learn about industry developments.

**Minimum Requirements:** Master's degree in Business Administration or its foreign educational equivalent plus 2 years experience in job duties or experience as industrial sales engineer for waterworks rehabilitation projects.

Alternative Requirements: Bachelor's degree or its foreign educational equivalent in Business Administration plus 5 years post bachelor's and progressive experience in job duties or as industrial sales engineer for waterworks rehabilitation projects.

**TRAVEL REQUIRED:** 25%-40% short term international travel required.

Any applicant who is interested in this position may apply.

Sincerely,

Christopher Fulton